Message Text

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INFO OCT-01 EUR-12 ISO-00 EB-08 /031 W ------079319 011948Z /42

R 270601Z MAR 78 FM AMEMBASSY DAMASCUS TO USDOC WASHDC INFO SECSTATE WASHDC 7378 AMEMBASSY AMMAN

UNCLAS DAMASCUS 1693

AMEMBASSY ATHENS

E.O. 11652: NA TAGS: BEXP, SY

SUBJ: BUDGET ESTIMATES FOR 1978 DAMASCUS FAIR

REF: USDOC 5794

- 1. REGRET DELAY IN SUBMITTING FIRM BUDGET, DICISION TO GIVE UP OLD BUILDING DELAYED FIRM PLANNING. HOWEVER, DICISION VINDICATED BY REDUCED COSTS BOTH IN RENTAL AND EXHIBIT CONSTRUCTION.
- 2. THIS BUDGET PREDICATED ON NO EXPANSION OF 625M2 PAVILION. FAIR AUTHORITIES HAVE GIVEN ME UNTIL MARCH 28 GIVE THEM FINAL DICISION. HAVE PLANS IN HAND; WILL SEND THEM FIRST AVAILABLE POUCH AFTER MARCH 28 ONCE FINAL DICISION ON EXPANSION MADE.
- 3. FINAL BUDGET FOLLOWS:

ESTIMATED BUDGET EXPENDITURES

(NUMBERS APPLY TO FORM DIB-445)

CODE DOLLAR REMARKS

AMOUNT

211 1000.00 EMBASSY EMPLOYEES ASSOC. VEHICLE-SEE

REMARK BELOW

 $223\quad 500.00\quad CONTINGENCY FOR AIR FREIGHT---OF$

DUSEX/DO-NO DISPLAY SYSTEM COMING.

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224 500.00 DITTO

 $232\ \ 17,\!620.00 \quad \ 650M2\ INDOORS,\ 1500M2\ OUTDOORS$

 $233\quad 3000.00\quad 20\ \mathsf{PER}\ \mathsf{CENT}\ \mathsf{INCREASE}\ \mathsf{OVER}\ \mathsf{1977}$

 $234\quad 1500.00\quad$ SAME AS 77-NO RATE CHANGE

248 2500.00 INCLUDE ONE THOUSAND FOR ADVERTISING FLYER

250 500.00 MARKET PROMOTION

250 4000.00 PERSONAL SERVICES

250 4000.00 SECURITY

257 50,000.00 EXHIBIT INSTALLATION/DISMANTAL

259 3000.00 SEE REMARK BELOW

261 100.00

268 100.00

TOTAL 88,328.00 DOLLARS

REMARKS:

211-EMBASSY HAS ASKED PERMISSION LICENSE ALL TERRAIN VEHICLE TO BE PROVIDED AS GRATIS EXHIBIT BY FAY ASSOCIATES-AMMAN. IF PERMISSION GRANTED-GASOLINE COSTS ONLY REDUCE ITEM 2111 TO

150 DOLLARS.

232-OUTSIDE SPACE FLEXIBLE WE HAVE ALMOST OPEN-ENDED

SPACE. 257-1977 PAVILION REQUIRED DOLLARS 49 THOUSAND FOR

1100M2, PRESENT AREA IS 650M2 WITH INTERIOR WALL SEPARATING

LOUNGE ALREADY CONSTRUCTED. HAVE CONSULED WITH CONTRACTORS BELIEVE

FIGURE REALISTIC.

259-NUMBER OF LOCAL MERCHANTS PARTICIPATE IN FAIR IN ORDER TO GAIN PORTION OF SPECIAL IMPORT QUOTA. EMBASSY HAS PROPOSED TO THEM PROVIDE CONSUMABLES FOR HOSPITALITY-PEPSI (ROME) HAS OFFERED FREE PEPSIS. IN THIS CASE, REDUCE 259 TO DOLLARS ONE THOUSAND FIVE HUNDRED.

ESTIMATED INCOME

A. 72M2 UNPREPARED SPACE AT DOLLAR 225/M2 FOR GMOC

DOLLARS 16.875

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B. TEN BOOTHS 15M2 40.000 C. 1500M2 OUTSIDE SPACE 45.000 TOTAL REVENUE DOLLARS 101.875

REMARKS:

A. IF GMOC TAKES UNPREPARED SPACE REDUCE PAVILION CONSTRUCTION COSTS BY 4000 DOLLARS. IF GMOC WANTS FIVE PREPARED BOOTHS PAYMENT WOULD BE 20.000 DOLLARS.

B. THIS IS MINIMUM FIGURE. WE COULD ALSO PROVIDE FIVE 12M2
BOOTHS AND SEVEN 12M2 BOOTHS FOR 44,500.00.

C. THIS IS FLEXIBLE PLANNING FUGURE. OUTSIDE SPACE CAN BE INCREASED OR DECREASED ACCORDING TO NEED.

MURPHY

NOTE BY OC/T: DAMASCUS 1693 DELAYED IN TRANSMISSION.

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NNN					

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